

Message Text

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51

ACTION EUR-06

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FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 4934

UNCLAS BONN 14326

E.O. 11652: N/A

TAGS: BFOL, GW

SUBJECT: WTDR - DR. RUDOLF HABELT GMBH

REF: USDOC 12263

1. ADDRESS: 1 AM BUCHENHANG; D-5300 BONN; POSTFACH 5004;

CABLE: BUCHHABELT BONN: TELEX: NONE; PHONE: 0221-232015;

DR. RUDOLF HABELT, MANAGER AND MAIN PARTNER.

2. THIS IS A FAIRLY LARGE RETAILER, WHOLESALER, EXPORTER, AND IMPORTER OF BOOKS AND SCIENTIFIC MAGAZINES, AS WELL AS OLD BOOKS IN THE FIELDS OF ARCHEOLOGY, ANCIENT HISTORY, ETHNOLOGY, AND CLASSICAL PHILOLOGY. THE FIRM EMPLOYS 30 AND REPORTS AN ANNUAL SALES VOLUME OF DM 3.2 MILLION. ITS SALES TERRITORY IS GERMANY, THE U.S. AND EUROPEAN COUNTRIES.

3. FINANCIAL REFERENCE: DEUTSCHE BANK AG, BONN.

4. MAJOR FOREIGN FIRMS REPRESENTED: NONE.

5. THE FIRM WAS FOUNDED IN 1952 WITH A PAID-IN CAPITAL OF DM 160,000.00, AND WAS ENTERED AS A LIMITED LIABILITY COMPANY IN 1966. THE BANK REFERENCE PROVIDED THE FOLLOWING COMMENT AND INFORMATION: IT HAS HAD SATISFACTORY BUSINESS CONTACT WITH THE FIRM SINCE 1966. THE MANAGER, DR. RUDOLF HABELT, IS A COMPETENT AND RESPONSIBLE BUSINESSMAN. THE PRESENT TOTAL CAPITAL OF THE LIMITED LIABILITY COMPANY AMOUNTS TO DM 250,000.00. THE FIRM ENJOYS AN EXCELLENT REPUTATION WITH GERMAN AND FOREIGN LIBRARIES. THE BANK WILL GRANT CREDITS TO UNCLASSIFIED

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THE FIRM WHEN REQUIRED, AGAINST THE CUSTOMARY SECURITIES AND

BELIEVES THAT THE FIRM WILL NOT ENTER OBLIGATIONS WHICH IT
CANNOT FULFILL.

ON THE BASIS OF ABOVE COMMENTS SUBJECT FIRM MAY BE RECOMMENDED
AS A VERY GOOD BUSINESS CONNECTION FOR U.S. FIRMS.

6. DATE OF INFO: 9/74.

HILLENBRAND

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